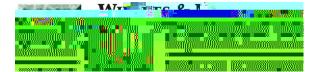


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INDEPENDENT AUDITO 450 4'2146

To the Board of Directors of California State University, Long Beach Foundation:

We have audited the accompanying statement of net assets of the California State University, Long Beach Foundation (the Foundation), a direct support organization and component unit of California State University, Long Beach, as of June 30, 2011 and 2010 and the related statements of revenues, expenses, and changes in net assets, and cash for the years then ended. These financial statements are the responsibility of the C D D . D A D D B statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in th United States of America and the standards applicable to financial audits contained in Government Auditing Standasded by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assura about whether the financial statements are free of material misstatement. An audit inclu consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of express an opinion on the effectiveness of the Found Δ tion B D B reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement assessing the accounting principles used and significant estimates made by management well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the California State University, Long Beach Foundation as of June 30, 2011 and 2010, and the changes in its net assets and its cash flows for years then ended in conformity with accounting principles generally accepted in the Unit States of America.

In accordance wGrovernment Auditing Standawdeshave also issued our report dated

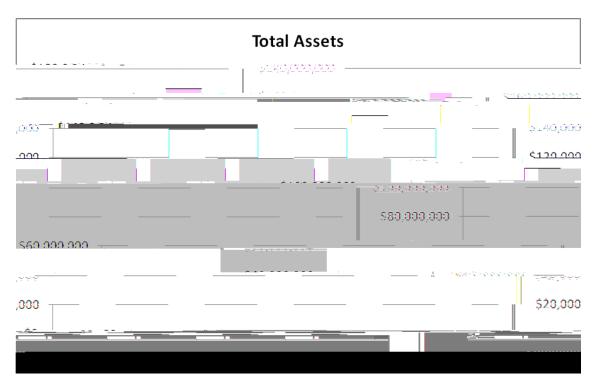
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Statement of Net Assets

The statement of net sapsets ents the financial position of the Foundation at the end of the fiscal year and includes all assets and liabilities of the Foundation. The difference between total assets and total liabiliteitesassets is one indicator of the current financial condition of the Foundation, while the change in net assets is an indicator of whether the overall financial condition has improved or worsened during the year. Asse and liabilities are generally measured using current values. One notable exception capital assets, which are stated at historical costs less an allowance for depreciation. the purpose of distinguishing between current and noncurrent assets and liabilities, cur assets and liabilities are those that can be reasonably expected enterate or use cash, as part of normal business operations, within one year of the financial statement A D C D June 302011 and 2010 D С D D

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Statement of Net Assets (Continued)

Total liabilities decreased \$1.4 million, or 2.2%, during fiscal year 2011. Current liabilities include accounts payable of \$3.1 million, accrued salaries, benefits, and compensated absences payable of \$2.9 million, deferred revenues of \$5.9 million, and t current portion of long-term debt of \$840,000. In 2010, total liabilities increased \$ million, or 4.5%.

Current deferred revenues represent unexpended cash advances received for sponso programs.

Net assets increased (\$ft)2lion, or 13.7%, from \$92.4 million in 2010 to \$105 million in 2011. This increase was primarily because of unrealized gains in investments and new gifts. In comparison, in 2010, net assets increased \$4.2 million, or 4.7%, from \$88.3 million in 2009 to \$92.4 million in 2010. This increase was the result of unrealized gain investments and new gifts.

/#0#)'/'06O5 &+5%755+10 #0& #0#.;5+5 70#7&+6'& JUNE 30, 2011 AND 2010

Endowment and Other Investments

During fiscal year 2011, endowments increased by \$8.2 million, or 22%, from \$36.6 million to \$44.8 million, as a result of unrealized investment gains and new gifts. Durin fiscal year 2010, endowments increased by \$5.5 million, or 17%, from \$31.1 million to \$366 million, as a result of unrealized investment gains and new pifts.

investment policies are designed to maximize long-term return, while its income distribution policies are designed to preserve the value of the endowments and to gener predictable stream of expendable income.



Permanent endowments are funds received from donors with the stipulation that the principal remains intact and be invested in perpetuity to produce income, which is to be expended for purposes specified by the donor.

In addition, other long-term investments were \$4.2 million in 2011 and \$3.7 million in 2010. These investments consist of funds that have been allocated by the Foundation

/#0#)'/'06O5 &+5%755+10 #0& #0#.;5+5 70#7&+6'& JUNE 30, 2011 AND 2010

Capital Assets and Lonigerm Debt Activities

At June 30, 2011, the Foundation had \$48.3 million invested in capital assets, net accumulated depreciation \$9.3 million. At June 30, 2010, the Foundation had \$49.5 million invested in capital assets, net of accumulated depreciation of \$8.1 million Depreciation charges for the years Jemde 30, 2011 and 2001 ale \$1.4 million and \$1.3 million respectively. A summary of capital assets, net of accumulated depreciation, is as follows:

	June 30,
	2011 2010
Building and improvements	\$32,700,000\$32,700,000
Furniture and fixtures	3,400,000 3,600,000
	36,100,000 36,300,000
Less accumulated depreciation and amortization	(9,300,0 0 0(8,100,00)
	26,800,000 28,20,000
Collectionitems (works of art)	4,400,000 4,200,000
Landand land improvements	17,100,000 17,100,000

Capital assets \$250,00@nd \$5.9 million were added in 2011 and exploratively. Although assets were added in 2011, fully depreciated obsolete ones were deleted.

\$48,300,000\$49,500,000

Long-term debt obaitigions consist of bonds of \$33.7 million in 2\$334.5 modillion in 2010

/#0#)'/'06O5 &+5%755+10 #0& #0#.;5+5 70#7&+6'& JUNE 30, 2011 AND 2010

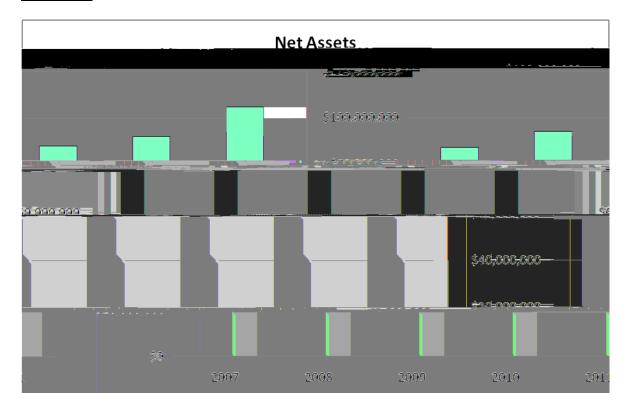
Net Assets

D D D D D D C DD D C D D A D D CDC BDC 3 D C D D D ws:

	June 2011	<u>30,</u> 2010
Invested in capital assets, net of related	dsb1t4,600,000	\$ 15,000,000
Restricted:		
Nonexpendable Expendable	40,©0,000 46,000,000	36,500,000 40,0 0 ,000
Unrestricted	3,80,000	900,000
Net Assets	<u>\$10500000</u>	<u>\$ 92,400,00</u> 0

Net assets increased 65 fm2llion, or 136%, in 2011 and coneased\$42 million, or 4.7%, in 2010 Net assets invested in capital assets, net of related debt, represent t C B D Dt of accumulated >-3<0htlatiated3(,6284(ac)4(n28)-5(>-ou

/#0#)'/'06O5 &+5%755+10 #0& #0#.;5+5 70#7&+6'& JUNE 30, 2011 AND 2010



Net Assets (Continued)

/#0#)'/'06O5 &+5%755+10 #0& ISH (ULANALUSDITED) JUNE 30, 2011 AND 2010

Statement of Revenues, Expenses and Changes in Net Assets

3 D D	D D D	D D	D D	D D	C B D	D C	D D D	D D	DD DDDSA	D and	C d change	s in
2	ssets is a	as follo)WS:		D	C	עע		D DISC.	s, and		5 111
								F	or the Ye	ear Ei	nded	
									June	30,		
								20	011	2	010	
	Operatin	ig reve	enues	:								
	Grants	and co	ontra	cts			\$	36,	500,000	\$34,	& 0,000	
	Other							10,0	00,00	15,	<u>100,00</u> 0	
	Tot	al opei	rating	g revei	nues			46,	500,000	49,	Ø0,000	
	Operat	ing exp	pense	es s			(<u>300,0</u> 0Q		50,00	
	Ope	erating	loss				(8,8	<u>300,0</u> 0(4,	600,00) 0	
				,								
	Nonoper	ating i	rever	iues (e	expense	es):		10.0				
	Gifts								200,000		800,000	
	Investn								600,000		900,000	
	Endowr								000,000		900,000	
	Nonope	erating	expe	enses			(3,2	200,0 0 (4,	500,000)	
	Endowr	ment g	jifts					3,8	00,000	1,	700 <u>,00</u> 0	
	Tot	al non	opera	ating r	evenue	s, net		21,4	0 <u>00,00</u> 0	8,8	<u>800,00</u> 0	
	Increasė	n net a	asset	S				12,6	DO,000	4,2	200,000	

Net assets at beginning of()6 otsCID 27>> BDC(net)] TJ ET BT.07 518.59 672[

/#0#)'/'06O5 &+5%755+10 #0& #0#ALLEDHTED)70 JUNE 30, 2011 AND 2010

Statement of Revenues, Expenses and Changes in Net(Costingued)

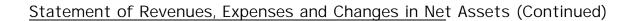
The operating lossalistic by twizectors. First, although gift revenues are treated as nonoperating revenues, corresponding gift expendituresstudient grants and scholarships) are treated as operating expenditures. Second, restricted net assets report activities of the grants, contracts and Foundation programs where the use of fund restricted for specific purposes. Since Foundation activities are allowed to use balances from prior years, expenditures in the current year may be more or less th revenues recorded during the same year.

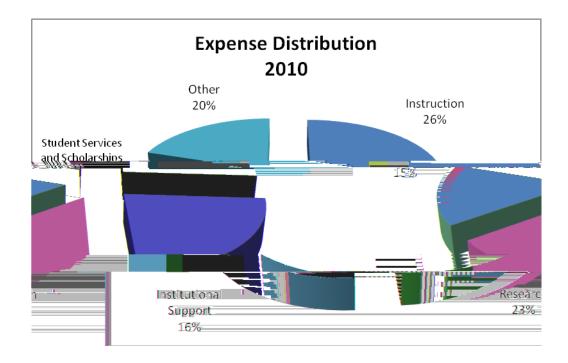
During 2011, grants and contracts revenues consist of federal grants and contracts of million, state and local grants and contracts of \$5.7 milliongovernmental grants and contracts of \$3.7 million. During 2010, grants and contracts revenues consist federal grants and contracts of \$27.9 million, state and local grants avfd\$508tr million, and nongovernmental grants and contracts of \$1.6 million.

Investment incompet of fees, consists of a change fair market value of investments, including interest, dividendsealized and unrealized gains and loss positive \$3.6 million in 2011 angréillion in 2010

In 2011, operating expenses consist of salaries and fringe benefits of \$26.3 million supplies and services of \$24.0 million, scholarships and fellowship of \$3.6 million, and depreciation and amortization of \$1.4 .million2010, operating expenses consist of salaries and fringe benefits of 0\$208 blion, supplies and services of \$2021 lion, scholarship and fellowship of \$6.2 million, and depreciation and amortization of \$1.2 million.

/#0#)'/'06O5 DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2011 AND 2010





During fiscal year 2011, total operating expenses increased \$800,000, or 1.5%. This change is primarily attributed to overall increase in activities. During fiscal year 2010 total operating expenses decreased \$3.4 million, or 6%. This change is primarily attribut to the decrease in all areas except for expenses related to the Residential Learning Col as it began its first-year housing students.

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Statement of Cash Flows

3 D D D B CD CC D C B I results by reporting the major sources and uses of cash. A summary of the statemen cash flows is as follows:

	For the Year Ended		
	June 30,		
	2011 2010		
Cash received from operations Cash expended fr om erations	\$47,200,000 \$ (54,600,000)		
Net casprovided by (used in) operating ac	: t (ivit i 2; \$ 00,000)		
Net cash provided by noncapital financing activities (gifts and grants)	8,500,000	4,200,000	

STATEMENT OF NET ASSETS

ASSETS

	June	30,
	2011	2010
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,361,313	\$ 7,675,981
Restricted cash and cash equivalents	1,478,046	
Shortterm investments	31,536,008	22,364,630
Accounts receivable, net	11,775,850	13,502, 3 0
Pledges receivable, net	1,645,684	1,664,430
Prepaid expenses and other assets	486,8 3	566,811
	48,283,746	45,774,082
NONCURRENT ASSETS Accounts receivable, net	17,113,360	16,166,105
Pledges receivable, net	3,665,125	3,429993
Endowment investments	44,790,970	36,563,865
Other longerm investments	4,203,864	3,728,104
Capital assets, net	48,295,133	49,501,379
	118,068,452	109,389,446
	<u>.</u>	<u></u>
TOTAL ASSETS	<u>166,352,26</u> 1	<u>155,163,5</u> 28
LIABILITIES		
CURRENT LIABIL ITIES		4 4 2 2 2 2 2 2
Accounts payable	3,089,514	4,433,230
Accrued salaries and benefits payable Accrued compensated absences	1,877,600 1,015,093	1,798,680 1,053,128
Deferred revenue	5,853,460	5,897,072
Long-term debt, currenttim	843,354	803,354
Other liabilities	20,253	20,253
	12,699,274	14,005,717

The accompanying notes are an integral part of these financial statements.

STATEMENT OF NET ASSETS (Continued)

LIABILITIES (Continued)

	June 30,		
	2011	2010	
NONCURRENT LIABILITIES Deferred revenue		91,568	
Long-term debt, hof current portion	33,041,108	33,884,462	
Other postemployment benefits obligations	5,560,064	4,304,750	
Other liabilities	10,114,244	10,519,654	
	48,715,416	48,800,434	
TOTAL LIABILITIES	61,414,690	62,806,151	
NET ASSETS			
Invested capital assets, net of related debt Restricted for:	14,605,1 3	15,065,787	
Nonexpendableendowments Expendable:	40,544,166	36,486,643	
Scholarships and fellowships	3,361,070	3,707,127	
Research	4,369,632	4,228,678	
Other	38,281,162	31,918,739	
Unrestricted	<u> </u>	<u>950,40</u> 3	
TOTAL NET ASSETS	<u>\$104,937,5</u> 26	<u>\$ 92,357,3</u> 77	

The accompanying notes are an integral part of these financial statements.

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS

	For the Year Ended June 30,		
	2011	2010	
REVENUES			
Operating Revenues:			
Grants and contracts, noncapital:	¢ 07 0 41 0 40	¢ 07 071 F00	
Federal	\$ 27,041,343		
State	4,664,048	4,409,639	
Local	1,063,290	898,290	
Nongovernmental	3,683,101	1,600,146	
Sales and services of auxiliary eristes p	5,113,861	6,164,555	
Other operating revenues	4,945,145	8,977,591	
	46,510,788	49,921,743	
EXPENSES			
Operating Expenses:	10 070 045	14007000	
Instruction	12,978,345	14,037,228	
Research	13,801,893	12,307,238	
Public service	5,744,445	5,110,391	
Academic support	2,651,996	3,062,902	
Student services	5,017,228	5,846,625	
Institutional support	9,904,473	8,796,755	
Student grants and scholarships	2,319,267	2,511,625	
Auxiliary enterprise expenses	1,440,294	1,615,654	
Depreciation and amortization	1,438,466	1,281,615	
	55,296,407	54,570,033	
OPERATING LOSS	(<u>8,785,61</u>)9	(4,648,209)	

The accompanying notes are an integral part of these financial statements.

STATEMENT OF CASH FLOWS

	For the Year Ended June 30,		
	2011	2010	
CASH FLOWS FROM OPERATING ACTIVITIES			
Federal grants and contracts	\$ 25,792,111	\$ 29,470,489	
State grants and contracts	4,664,048	4,409,639	
Local grants and contracts	1,063,290	898,290	
Nongovernmental grants and contracts	3,683,101	1,600,146	
Payments to suppliers	(24697,51)4	(22,496,411)	
Paymentso employees	(26,267,048)	(26,448,813)	
Payments to students	(3,620,715)	(2,442,088)	
Sales and services of auxiliary enterprises	4,742,902	5,908,189	
Other receipts	7,209,276	10,874,145	
Net CashProvided ByU(sed In)			
Operating Act Tm [(OpoO g 465oO O 1 E	M3i)t		

The accompanying notes are an integral part of these financial statements. 19

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NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 1 LStatemet of Significant Accounting Policies

Organization

The California State University, Long Beach Foundation (

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 1 LStatement of Significant Accounting Policies (Continued)

Basis of Presentation (Continued)

The Foundation has adopted GASB Statement Accccating and Financial Reporting for Nonexchange Transactians GASB Statement No. 35, as amended by GASB Statements No. 35Asic Financial StatemelMIG PF / CPCIGOGPVOU & KUEWUUK AnalysisMfor State and Local Governments: OmaniduGASB Statement N&, 3 Certain Financial Statement Note DisclosQASS Statement No. 33 requires that unconditional promises to give be recorded as receivables and revenues when the Foundation has met all applicable eligibility requirements. This statement that requires unspent cash advances received for sponsored programs be recorded as deferred revenu rather than as restricted expendable net assets. GASB Statement No. 35 established standards for external financial reporting for public colleges and undiversities a that resources be classified for accounting and reporting purposes into the following for net asset categorinesested in capital assets, net of relatRestereted, non expendableRestricted, expendable, bimdestricted.

Election of Applicable FASB Statements

The Foundation has elected to follow standards of accounting and financial reporting iss by the Financial Accounting Standards Board (FASB) prior to November 30, 1989, unless those standards conflict with or contradice guidace GASB. The Foundation also has the option of following subsequent-peintate guidance subject to the same limitation. The Foundation has elected not to adopt the pronouncements issued by the FASB after November 30, 1989.

Classification of Current and Noncurrent Assets (Other than Investments) and Liabilities

The Foundation considers assets to be current that can reasonably be expected, as part its normal business operations, to be converted to cash and be available for liquidation of current liabilities within 12 months of the statement of net assets date. Liabilities that reasonably can be expected, as part of normal Foundation business operations, to be liquidated within 12 months of the statement of net assets stated to current. All other assets and liabilities are considered to be noncurrent. For clarification of current and noncurrent investment, see investment accounting policy.

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 1 LStatement of Significant Accounting Policies (Continued)

Net Assets

The FCDDD

x Invested in capital assets, net of related debt

Capital assets, net of accumulated depreciation and outstanding principal balances debt attributable to the acquisitistimucobion or improvement of those assets.

x Restricted

Nonexpendable Net assets subject to externally imposed stipulations that they be maintained permanently by the Foundation. Such assets include the C D D D C D C

Expendable Net assets whose use by the Foundation is subject to externally imposed stipulations that can be fulfilled by actions of the Foundation pursuant to those stipulations or that expire by the passage of time.

x Unrestricted

Unrestricted net assets are that sare not subject to externally imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of management or the Board of Directors or may otherwise be limited by contractual agreements with outside parties tially basit unrestricted net assets are designated for any University ed use, which includes academic and research programs and initiatives, and capital programs.

Reporting Entity

The Foundation is an affiliated organization component unitvofstible UAs such, D C B C AD B CDC D B D D DUniversity.

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 1 LStatement of Significant Accounting Policies (Continued)

Use of Estimates and Assumptions

Management uses estimates and iconsumptive paring financial statements in accordance with accounting principles generally accepted in the United States of Americ Those estimates and assumptions affect the reported amounts of assets and liabilities, to disclosure of contingent associate the stimates that were assumed in preparing the financi statements.

Cash and Cash Equivalents

The Foundation considers all highly liquid, tetror tinvestments of as with an original maturity of three months or less to be cash equivalents. The Foundation mainta cash with financial institutions in excess of federally insured limits.

Restricted Cash and Cash Equivalents

Restricted cash and cash equivalents is of amounts allocated from endowment investments to cash and cash equivalents during the year. The amount is designated for payments to the respective endowments, with the majority of the payments for scholars granted during the year and spaidly after year end.

Custodial Credit Risk for Deposits

Custodial credit risk for deposits is the risk that the Foundation will not be able to recover deposits or will not be able to recover collateral securities that are in possession of an outside aprty. The California Government Code and Education Code do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits other than the provision that a financial institution must secure deposites ormade by stallocal government units by pledging securities in an undivided collateral pool held by OD D DC OD D 3 DC D C deposits are maintained at financial institutions that are fully **Director deposits** are required by state law.

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 1 LStatement of Significant Accounting Policies (Continued)

Investments

The Foundation has adopted GASB Statement Accco3. In the financial Reporting for Certain Investments and for External ember Boools. Under GASB Statement No.

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 3 LPIedges Receivable

Pledges receivable are recorded in the balance sheet at estimated net realizable value in accordance with GASB Statement No. 33. Pledges receivable were discounted using a risk-free interest rate ranging 3139% to 4.94% as oflune 30, 20.1 Pledges receivables oflune 30, 2014 resummarized as follows:

Due in the Year Ending June 30,	
2012	\$ 1,679,084
2013	901,367
2014	460,250
2015	361,000
2016	386,000
Thereafter	 <u>3,922,35</u> 5
	7,710,056
Less allowance for uncollectible pledges (688665
Less present value discounts (1,710,58)2
2013	5,310809
Less cv 0.024 (L)-2vOg/P < <td></td>	

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 4 LInvestments (Continued)

Interest Rate Risk

Interest rate risk is the risk that changes in interest ratesy affective he fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value is to changes in market interest rates.

Credit Risk

Credit risk is the risk that an issuer of an investmoenfulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

The Foundation may invest in various types of investment securities. dowidides ment se are exposed to various risks, such as interest rate, market and credit risks. Due to the l of risk associated with certain investment securities, it is at least reasonably possible th changes in the values of investment securities iniltocerue ar term and that such changes could materially affect the amounts reported in the statements of financial pos

The following is a summary of investments:

		June 30,		
		2011	2	010
Investments at fair value as determined				
by quoted market price or estimated fair value	le:			
Common stock	\$	27,950	\$	29,636
Mutual funds	66	,339,139	48,	694,594
Bonds	1	,183,331	ç	950,893
LAIF	12	,980,422	12,9	951,476
Other				30,000
	* •••		* (0	
	<u>\$80</u>	0 <u>,530,8</u> 42	<u>\$62,</u>	<u>656,5</u> 99

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 6 LLong-Term Debt (Continued)

Long-term debt activity for the year ended June 30, 2010 is summarized as follows:

BeginningPrincipalEndingBalanceBorrowingsRepaymen

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 7 LPension Plan and Postemployment Health Care Plan

Pension Plan

The Foundation has a defined contribution retirement plan (the Plaen)svalich co regular fultime employees and plainte employees who have provided services of at least 1,000 hours during the year. There is year at vocating period to enter the Plan. The basic plan contribution rate is equal to 10% of gross earstion gexpeese was approximately BT 1001473.71565.0.784 Tm A9a9Tm 61(01)-3(0)] TJ ET BT 10.

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 8 LCommitments and Contingenciesn(Could)

As Lessee

The Foundation has entered into multiple leases at different locations under agreements expiring at

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 9 LOperatingExpenses by Function

		For the Ye	ar Ended Jun	e 30, 2011	
	Compensation	Supplies	Scholarship	Depreciation	
	and	and	and	and	
	Benefits	Services	Fellowship	Amortization	Total
Instruction Research	\$ 5,753,290\$ 7,863,110	6,701,955 5,868,552			
Public service				> BDC BT 16.	79 67J ET BL/MCID 8>

NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2011 AND 2010

NOTE 10 LTransactions with Related Entities

As descriET

SUPPLEMENTARY INFORMATION

Schedule of Funding Progress for CalPERS

Actuarial Valuation Date	Actuari Value c Assets (a)	of (AAL)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
6/30/09 6/30/10 6/30/11	\$ C \$ C \$ C	\$ 12,819,30 \$ 9,610,57 \$ 10,790,55	1\$ 9,610,57	71 O%	\$ 8,596,57 \$ 8,656,38 \$ 8,387,42	37 111.0 2 %